# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 10-QSB

(Mark One) [X] QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period endedSeptember 30,1997
[ ] TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT For the transition period from to to Commission file number
INTERUNION FINANCIAL CORPORATION (Exact name of small business issuer as specified in its charter)
Delaware 87-0520294 (State or other jurisdiction of incorporation or organization) 87-0520294 (IRS Employer Identification No.)
249 Royal Palm Way, Suite 301 H, Palm Beach, Fl 33480 (Address of principal executive offices) (Zip Code)
(561) 820 - 0084 (Issuer's telephone number)
(Former name, former address and former fiscal year, if changed since last report)
Check whether the issuer (1) filed all reports required to be filed by section 13 or 15(d) of the Exchange Act during the past 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []
APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS
Check whether the registrant filed all documents and reports required to be filed by Section 12, 13 or 15 (d) of the Exchange Act after the distribution of securities under a plan confirmed by a court. Yes [] No []
APPLICABLE ONLY TO CORPORATE ISSUERS
State the number of share outstanding of each of the issuer's classes of common equity, as of the latest practicable date: \$0.001 Par Value Common Shares - 1,220,250 as of October 31,1997.
Transitional Small Business Disclosure Format (Check One) Yes [ ] No [X]
Part I - FINANCIAL INFORMATION

INTERUNION FINANCIAL CORPORATION CONSOLIDATED STATEMENT OF OPERATIONS AND DEFICIT FOR THE SIX MONTHS ENDED SEPTEMBER 30, 1997

ITEM 1 - FINANCIAL STATEMENTS

<table> <caption></caption></table>							
6					12 mos ended		
<\$>	Sept97				-96		
<5> REVENUES	<c></c>	<c></c>	<c></c>	<c></c>			
Commissions, trading & investment in Fee Revenue						4,500,899	
	2,628,239	2,426	,842 5,71	2,183 5,8	357,195		
EXPENSES							
Selling, General & Administration Foreign Exchange Loss (Gain) Interest & Bank Charges Expense (Inc Amortization & Depreciation	ome)	. (17,  116,	241) (1, 9,425 191 119	027) 31, (13,560) ,568 240	067 (33,05 (23,034) (	(8) (37,337)	
	2,453,549	2,638	,692 5,46	53,422 5,9	904,341		
PROFIT (LOSS) FROM CONTINUIN INCOME TAXESPROVISION FOR INCOME TAXES (	G OPERAT	ΓΙΟΝS 174,69 RABLE	- BEFORE 90 (211,8 )	(50) 248, 64,37			28,232
PROFIT (LOSS) FROM CONTINUIN Gain (Loss) from Discontinued Operat Gain on Disposal of Discontinued Ass	G OPERAT	ΓΙΟΝS 	691 ( 803,483	. 110,320 36,145) (	390,829) (54	46,544)	(75,378)
NET PROFIT (LOSS) FOR THE PERI FOREIGN EXCHANGE TRANSLAT RETAINED EARNINGS (DEFICIT) Beginning of Period	IODION EFFEC	CT	914,4 	.94 (254,5 344 128) (1,32	(9,1	97)	6)
RETAINED EARNINGS (DEFICIT) End of Period		52,640)	(1,582,656	(1,567,4	78) (1,328,12 ==== =====		
FINANCIAL OVERVIEW Common Shares Outstanding	Ţ	1 	,229,616 0.09 (0 0.65 (	738,129 (.30) 0. (0.05) (0	907,097 18 (0.15) 0.43) (0.86	501,335	
See Accompanying Notes to Co.	ncolidated I	Financi	al Statemen	to			
Page 2 of 11	nsondated 1	maner	ar statemen				
INTERUNION FINANC CONSOLIDATED BA AS AT SEPTEMBER	LANCE SI	-	ION				
<table> <caption></caption></table>							
	6 mos at Sept97		s at 12 m -96 Mar-	os at 12 m 97 Mar			
<s> CURRENT ASSETS Cash</s>	1,57	<c> 50 5 1,73° 7,419 739,840 334,953 22,197</c>	<c> 87,949 3 7,083 3,62 2,865,584 0 292,01 3 954,70 7 20,506 32,927</c>	29,834 10 5,967,989 4 29,457,9 4 226,66 5 22,197 118,118	2,093,966 65 2,625,585 3 148,078 1,597		
			 8,709 36,3	42,097 6,	777,273		
Capital assets Notes receivable	1,507	7,259	1,721,494 		1,827,240		

Goodwill and non-current assets				
	5,395,330 2,481,903 2,478,410 2,586,734			
	11,334,573 10,950,612 38,820,507 9,364,007			
CURRENT LIABILITIES  Due to brokers and dealers  Due to clients  Accounts payable and accrued liabilitie  Notes payable				
	4,471,058 6,979,750 34,591,208 5,849,005			
Notes payable	300,000 119,462 199,338 488,160 504,962 361,692 110,000 85,000			
	609,338 488,160 589,962 481,154			
SHAREHOLDERS EQUITY Capital Stock and additional paid-in capital				
	6,254,177 3,482,702 3,639,337 3,033,848			
	11,334,573 10,950,612 38,820,507 9,364,007			

  ||  |  |
See Accompanying Notes to Consolidated Financial Statements

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# INTERUNION FINANCIAL CORPORATION CONSOLIDATED STATEMENT OF CHANGES IN FINANCIAL POSITION FOR THE SIX MONTHS ENDED SEPTEMBER 30, 1997

FOR THE SIX MONTHS ENDED SEPTEMBER 30, 1997 <TABLE> <CAPTION> 6 mos ended 6 mos ended 12 mos ended 12 mos ended Sept.-97 Sept.-96 Mar-97 Mar-96 <S><C> <C> <C> <C> **OPERATING ACTIVITIES**  

 Net Income (Loss)
 914,494
 (254,528)
 (230,153)
 (504,626)

 Amortization
 116,191
 119,568
 240,912
 244,739

 117,500 Gain on disposition of discontinued operations ...... (117,296)85,000 1,175,685 (134,960) 213,259 (377,183) Increase (decrease) in due to/from brokers and Increase (decrease) in accounts receivable & sundry assets ..... 10,266 (910,091) (184,970) (136,916) Decrease (increase) in accounts payable and 306,898 (56,560)30,571 Increase (decrease) in assets and liabilities 31,629 FINANCING ACTIVITIES 727,339 555,000 Increase (decrease) in due to related parties ..... 300,000 (119,462) (119,462) 18,589

Notes payable	877,412					
CASH PROVIDED (USED) BY FINANCING ACT	TIVITIES		2,757,414	583,920	607,877	573,589
INVESTING ACTIVITIES Capital assets Long term investments Notes receivable			(66,945)	*		
CASH PROVIDED (USED) IN INVESTING ACT	IVITIES		(3,631,364)	(7	7,811) (5	1,344)
INCREASE (DECREASE) IN CASHCASH - Beginning of year					183,478	
CASH - End of year	816,750	587,949	349,738	674,159		

  |  |  |  |  |  |See Accompanying Notes to Consolidated Financial Statements

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## INTERUNION FINANCIAL CORPORATION NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED SEPTEMBER 30, 1997

1. Interim information is unaudited; however, in the opinion of management, all adjustments necessary for a fair statement of interim results have been included in accordance with Generally Accepted Accounting Principles. All adjustments are of a normal recurring nature unless specified in a separate note included in these Notes to Consolidated Financial Statements. The results for interim periods are not necessarily indicative of results to be expected for the entire fiscal year. These financial statements and notes should be read in conjunction with the Company's annual consolidated financial statements and the notes thereto for the fiscal year ended March 31, 1997, included in its Form 10-KSB for the year ended March 31,1997.

# 2. CAPITAL STOCK AND ADDITIONAL PAID-IN CAPITAL

- a. During the current fiscal year, the Company changed its authorized share capital as follows:
  - 1,500,000 Non-cumulative, non-participating, (\$0.10 par value)

    Class A Preference shares entitled to 100 votes for every
    one share issued
  - 1,000 Non-cumulative, non-participating, non-voting Class B preference shares with a par value to be determined at the date of first issuance (\$0.10 par value)
  - 1,000 Non-cumulative, non-participating, non-voting Class C preference shares convertible into common shares at a conversion rate to be determined at the date of first issuance (\$0.10 par value)
  - 2,500,000 Common shares (\$0.001 par value)
- b. During the first quarter, the Company issued 60,000 incentive stock options with an exercise price of \$3.00. These stock options were exercised for a net funding of \$180,000.
- c. During the second quarter, 15,000 share purchase warrants were exercised, for net proceeds of \$90,000. In addition the Company canceled 50,000 shares.
- 3. In the first quarter of fiscal 1998, the Company crystallized its investment in Receptagen Ltd. described in the Company's audited consolidated statements dated March 31, 1997 and its annual filing. This investment is recorded as a

long term investment on the Company's balance sheet. The Company assumed the financial responsibility of \$678,074 in notes payable by Receptagen and issued 225,536 shares and 225,536 InterUnion share purchase warrants. In return, InterUnion received approximately 21,284,898 units of Receptagen and a note receivable for \$678,074 from Receptagen. Each InterUnion share purchase warrant entitles the holder to purchase one share of InterUnion at \$4.00. Each Receptagen unit is exchangeable into one Receptagen Common Share and one Receptagen warrant. Each Receptagen warrant entitles the holder to purchase one Receptagen share at C\$0.14. InterUnion subsequently disposed of 8,189,655 Receptagen units, to hold 13,095,243.

4. During the second quarter, the Company sold its investment in Reeve, Mackay & Associates Ltd., InterUnion's auctionneering & appraisal business. The deconsolidation of Reeve, Mackay, permitted the Company to record a one time extraordinary gain on the disposition of \$803,483 which represented the excess of the net liabilities of Reeve, Mackay over the net assets.

The terms of the sale required the Company to finance the transaction valued at \$575,000 at interest rate of 5.5%. The terms also required the purchaser to pay \$90,000 within 90 days of the closing, July 1,1997. In September, the Company received \$260,750. The balance of the note is recorded on the balance sheet at \$302,460.

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- 5. On July 1, the Company acquired a 33.33% interest in Leon, Fraser Black & Associates Limited, an investment management firm. This acquisition was recorded at a cost of \$1,062,120 and will be accounted for under the equity method, as a long term investment. The terms of the acquisition requires the Company to pay the selling shareholders C\$274,550 (USD\$199,338) on the first and second anniversary of the transaction for a total of C\$549,097.50. This amount can also be adjusted depending on the assets under management on the first anniversary. These amounts are accounted for on the balance sheet in equal amounts as notes payable under current liabilities and liabilities.
- 6. Earnings per share is computed using the weighted average number of common shares outstanding during the period. Loss per share is computed using the weighted average number of common shares outstanding during the period.
- 7. The interim consolidated financial statements for the period ending September 30, 1996 has been reclassified to reflect the Company's sale of its auction house, Reeve, Mackay & Associates Ltd.

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## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS

# (1) OVERVIEW

During second quarter of fiscal 1998, InterUnion reported consolidated revenues of \$2.6 million versus \$2.4 million a year earlier.

Selected financial data from InterUnion's financial statements is (figures in 000's except per share data):

```
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               Sept. - 97 Sept. - 96 Sept. - 97 Sept. - 96
<S>
                            <C>
                                     <C>
                                2,427
                      2,628
                                         1,155
                                                   969
Revenues .....
Net Profit (Loss) .....
                                 (255)
                                          816
EPS - Operations .....
                         0.09
                                 (0.30)
                                           0.01
                                                   (0.37)
EPS - Discontinued Operations
                              0.65
                                      (0.05)
                                                0.65
                                                        0.00
EPS ...... 0.74
                             (0.35)
                                      0.66
                                               (0.37)
                                  1,489
                                           1,468
Working Capital .....
                         1,468
```

Cash Flow	1,1/6	(135)	899	(216)	
Total Assets	11,335	10,951	11,335	10,951	
Shareholders' Equity	6,254	3,483	6,254	3,483	
Common Share, #	1,220,25	0 969,7	14 1,220	,250 96	9,714
Book Value Per Share	5.12	3.59	5.12	3.59	

  |  |  |  |  |In the first quarter of fiscal 1998, InterUnion crystallized the recapitalization plan of Receptagen Ltd. InterUnion assumed the financial responsibility of \$678,074 in notes payable by Receptagen and issued 225,536 shares and 225,536 InterUnion share purchase warrants. In return, InterUnion received approximately 21,284,898 units of Receptagen and a note receivable for \$678,074 from Receptagen. Each InterUnion share purchase warrant entitles the holder to purchase one share of InterUnion at \$4.00. Each Receptagen unit is exchangeable into one Receptagen Common Share and one Receptagen warrant. Each Receptagen warrant entitles the holder to purchase one Receptagen share at C\$0.14. InterUnion subsequently disposed of 8,189,655 Receptagen units to hold 13,095,243.

During the second quarter, InterUnion focused solely on financial services and activities. InterUnion sold Reeve, Mackay and acquired a 33.33% interest in Leon, Fraser Black & Associates Limited, an investment management firm with over C\$200 million in assets under management.

#### (2) NET REVENUES

For the first six months of fiscal 1998, InterUnion reported consolidated revenues of \$2.6 million versus \$2.4 million a year earlier, for an increase of 8.3%. Revenues for the three months to September 1997 were \$1.2 million versus \$0.97 million, for an increase of 23.7%. The increase in revenue is attributable to the increase in Fee Revenue as the Company concentrated on investment banking services.

#### (3) EXPENSES

Expenses for the first six months of fiscal 1998 decreased by \$185,143, to \$2,453,549 from \$2,638,692 for the same period a year earlier. This translates into a 7.0% reduction. The reduction is attributable to the gain on foreign exchange and lower Selling, Marketing & Research costs due to the investment banking activities mentioned above.

## (4) NET INCOME

Net income from operations for the six months ending September 30, 1997 was \$914,494 or \$0.74 per share versus a loss of \$254,528 or \$0.35 per share a year earlier. Net income for the three months ending September 30,1997 is \$815,702 or \$0.66 per share versus a loss of \$276,664 or \$0.38 in 1996. The increase in EPS is due to the increase in Fee

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Revenue that the firm earned and the reduction in Selling, Marketing & Research costs described above and the gain on the sale of the Company's auction subsidiary Reeve, Mackay (see note 4, to the interim consolidated financial statements included in our Form 10-QSB for the period ending September 30, 1997.

For the six months ending September 30, 1997, InterUnion recorded a gain from discontinued operation of \$691 versus a loss of \$36,145 a year earlier. The increase in income from discontinued operation is due to InterUnion's auction subsidiary, Reeve, Mackay & Associates, ability to break-even in the quarter. The Company recorded a gain of \$803,483 which represents the excess of the net liabilities of Reeve, Mackay over the net assets.

The average number of common shares outstanding for the six months ending September 30, 1997 is 1,229,616 versus 738,129 a year earlier. The Company

issued additional shares in the form of Regulation "S" financings during the period in order to finance its expansion and the cash flow requirements of its subsidiaries. During the period, common shares were issued in the recapitalization of Receptagen Ltd. under Rule 144 and upon the exercise of both compensation options and warrants. In addition, the Company canceled 50,000 shares in September 1997.

## (5) LIQUIDITY AND CAPITAL RESOURCES

.T.A.D.I.E.

With the exception of the balance of sale for the acquisition of Leon, Fraser, Black & Associates Limited, the Company does not have any long term debt. In order to meet its growth plans, and any operating cash if required, the Company's current policy is to issue additional capital stock. To date the Company has done this through the issuance of Confidential Private Placement Offerings under Regulation "D" or Regulation "S". The following are details of these private placements:

<table></table>
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Date # of Shares Amount Type
<\$>
April 1994 2,500 \$10,000 Regulation "D"
May 1994 5,000 20,000 Regulation "D"
July 1994 11,250 35,000 Regulation "D"
August 1994 43,511 87,022 Regulation "D"
October 1994 5,000 50,000 Regulation "D"
March 1995 75,000 300,000 Regulation "D"
June 1995 62,500 125,000 Regulation "D"
October 1995 100,000 200,000 Regulation "D" & "S"
March 1996 160,000 320,000 Regulation "D"
September 1996 277,142 759,710 Regulation "S"
June 1997 60,000 180,000 Regulation "S"
September 1997 15,000 90,000 Regulation "S"
September 1997 (50,000) (260,750) Cancellation

|  |
The cancellation of the 50,000 shares in September represents the initial payment on the sale of Reeve, Mackay & Associates Ltd.

## (6) ACQUISITION PROGRAM AND NEW RESEARCHES CORPORATION

In July 1997, InterUnion acquired a 33% interest in Leon Fraser, Black & Associates Limited. ("LFB"). InterUnion's investment in LFB has been financed from working capital. LFB has approximately C\$200 million under management, thus bringing total assets under management through the InterUnion Group of companies to almost C\$300 million. This investment is reflected in InterUnion's financial statements for the second quarter of fiscal 1998.

InterUnion's management continues to explore opportunities for the acquisition of operating companies that will provide additional liquidity and cash flow. Such acquisitions would be financed by the issuance of common stock from treasury or, if required, by means of private placement. Management has investigated a number of opportunities, and to date, has secured an option on New Researches and finalized the investment banking facilities offered to Receptagen as they have

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met the Company's objectives. The Company is also considering special situation acquisitions linked to bridge financing activities.

#### (7) CONCLUDING REMARKS

There are no other known trends, events or uncertainties that may have, or are

reasonably likely to have, a material impact on the Company's short-term or long-term liquidity that it has not been discussed above.

In addition, there are no significant income or losses that have risen from the Company's continuing operations that have not been analyzed or discussed above. In addition, there has not been any material change in any line item that is presented on the financial statements which has not been discussed above.

#### (8) CERTAIN RISK FACTORS WHICH MAY IMPACT FUTURE OPERATIONS

The Company and its subsidiaries operate in a rapidly changing environment that involves a number of factors, some of which are beyond management's control, such as financial market trends and investors' appetite for new financings.

Forward-looking statements included in Management's Analysis and Discussion reflects management's best judgment based on known factors and involve risks and uncertainties. Actual results could differ materially from those anticipated in these forward-looking statements. Forward-looking information is provided by InterUnion pursuant to the safe harbor established by recent securities legislation and should be evaluated in the context of these factors.

In the opinion of management the financial statements for the periods ending September 30, 1997 accurately reflect the operations of the Company and its subsidiaries. The Company has taken every reasonable step to assure itself that its quarterly financial statements do not represent a distorted picture to anyone having a business reason to review such statements and who has also reviewed its previous audited annual financial statements for the year ended March 31, 1997.

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#### ITEM 1 - LEGAL PROCEEDINGS.

The Company is not a party to any pending legal proceeding, nor is its property the subject of a pending legal proceeding for which the claims, exclusive of interest and costs, exceed 10% of the current assets of the Company on a consolidated basis.

#### ITEM 2 - CHANGES IN SECURITIES

None.

# ITEM 3 - DEFAULTS UPON SENIOR SECURITIES

There have been no defaults in the payment of principal or interest with respect to any senior indebtedness of InterUnion Financial Corporation.

#### ITEM 4 - SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The following items were put to a vote of security holders, during the period as per the Company's filing of its Schedule 14C, which is referred to by reference.

- A. On the proposal to have the Special meeting held in lieu of an annual meeting of the shareholders of InterUnion. Approved.
- B. On the proposal to receive the consolidated financial statements of the Company for the fiscal year ended March 31, 1997, together with the report of the auditors therein and the Annual Report of the directors to the shareholders. Approved.
- C. On the proposal to elect Mr. Georges Benarroch, Dr. Colin Bier, Ms. Karen Lynn Bolens, Ms. Ann Glover, Mr. Selwyn J. Kletz and Mr. Jacques Meyer de Stradelhofen to the Board of Directors to serve until the next shareholders meeting and have Mr. Georges Benarroch

serve as Chairman. Approved.

- D. On the proposal to authorize the Board of Directors to appoint the auditors and to fix the remuneration that the auditors are to be paid. Approved.
- E. On the proposal to approve an amendment (the "Amendment") to the Corporation's Certificate of Incorporation, as amended, to decrease the authorized Common Stock of the Corporation from 100,000,000 shares to 2,500,000, to decrease the authorized Class B Preferred Share from 50,000,000 to 1,000 shares and to decrease the authorized Class C Preferred Share from 50,000,000 to 1,000 shares. The decrease in authorized Common Stock and Class B and C Preferred Shares will reduce the Franchise Tax as computed by the State of Delaware pursuant to the laws of the State of Delaware. Approved.

#### ITEM 5 - OTHER INFORMATION

None.

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## ITEM 6 - EXHIBITS AND REPORTS ON FORM 8-K

Exhibit 27 Financial Data Schedule (for S.E.C. use only).

## **SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

	InterUnion Financial Corporation
	(Registrant)
Date November 12, 19	,
	(Signature)*
Date November 12, 19	97 /s/ Ann Glover, Director
	(Signature)*

<sup>\*</sup> Print the name and title of each signing officer under his signature.

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<ARTICLE> 5

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM INTERUNION FINANCIAL CORPORATION CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED SEPTEMBER 30, 1997 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FORM 10-QSB

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